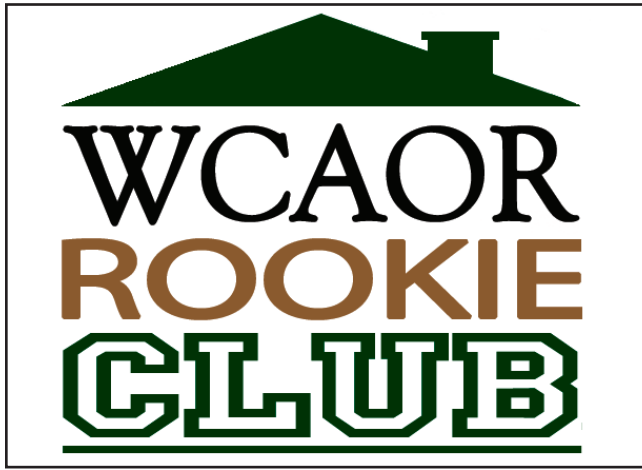


# Become the best by learning from the best



The WCAOR Rookie Club is one of only 4 programs in the United States that offers Realtors® the unique opportunity to start their real estate career under the guidance of industry leaders.

The Rookie Club offers monthly sessions for new agents in Central Texas to build their systems while learning tips, techniques and processes vital to succeed in their real estate career.

## Why join the Rookie Club?

- ◆ 5 monthly instructional sessions
- ◆ Q&A session with nationally acclaimed NAR instructor Pat Strong
  - ◆ Fall New Home Builder Series
  - ◆ Discount card for area businesses
- ◆ Access to mentorship by industry leaders

**\$25 for current members**

**\$40 for future members**

## UPCOMING EVENTS

**JULY 28**

**SHOW ME THE MONEY:  
CREATING A LEAD  
GENERATION SYSTEM\***

**11:30-1 PM**

**AUGUST 25**

**BUYER BONANZA:  
CREATING A BUYER SYSTEM**

**11:30 AM TO 12:30 PM\***

**SEPTEMBER 22**

**GET IT SOLD! A SELLER PANEL\***

**11:30 AM TO 1 PM**

**OCTOBER 27**

**SELLING WITH STYLE:  
CREATING A SELLER SYSTEM\***

**11:30 AM TO 1 PM**

**NOVEMBER 15**

**FOR MEMBERS ONLY:  
AN EXCLUSIVE Q&A WITH  
PAT STRONG\***

**1 PM TO 3 PM**

**DECEMBER 14**

**A TASTE OF THINGS TO COME:  
LOOKING AHEAD TO 2011**

**6 PM TO 8 PM**

**Vino 100 next to Target in the  
Round Rock Crossing Shopping Center**

\*Sessions will be held in the WCAOR Board Room

*Rookie Club is open to any Realtor® in the first 5 years of active Texas licensure*



**Williamson County Association of Realtors®**

123 E. Old Settlers Blvd. • Round Rock, Texas 78664

To register for class, please visit [wcaor.org](http://wcaor.org), call (512) 255-6211 or contact Jackie Woodfin at [jackie@wcaor.org](mailto:jackie@wcaor.org).